NZ FARMERS LIVESTOCK

Working with farmers for farmers

Company Profile

Welcome to NZ Farmers Livestock



Steve Morrison P - (06) 765 8734 M - 027 432 3389

Welcome to NZ Farmers Livestock.

At NZ Farmers Livestock Ltd we are committed to working with farmers for farmers.

We are 100% NZ owned & operated and have a longstanding and established history in the livestock market. We have networked and operated nationally for more than 100 years. We offer unparalleled credibility and knowledge in the livestock industry, so our clients can trade in the online market with confidence.

We continue to broaden our service and support of farmers with various digital, finance and meat industry offerings and will continue to seek ways to add value for our clients.

By being a client of NZ Farmers Livestock, you're reaping the benefits of our hardworking, credible and knowledgeable livestock specialists, whose strengths lie in all facets of livestock.

Steve Morrison - Chief Executive



Bill Sweeney M - 027 451 5310

We are pleased to meet you.

NZ Farmers Livestock are a leading livestock company focused solely on livestock and livestock finance. We are determined to provide the best possible service for all your livestock requirements.

Get the best out of NZ Farmers Livestock by gaining access to our experienced agent network. Our agents spread across Northland, Waikato, Bay of Plenty, King Country, Hawke's Bay, Taranaki, Manawatu, Canterbury, Otago, Southland, and we are growing.

Whether you are buying or selling livestock, combine our nationwide agents specialist knowledge and expertise, along with our other offerings and you can do so with confidence and assurance.

Networking nationally is in our DNA. We assure prompt 14 day payment and are committed to your changing needs.

We are proud to offer you free access to our successful MyLiveStock website and app – providing you access to buy and sell livestock online with confidence, right from the comfort of your own home, or paddock. Register with us online at www.mylivestock.co.nz and download the MyLiveStock app to reap the rewards of what we have to offer.

Bill Sweeney - General Manager

Your regional Managers





NZFL leading

the way

We are NZ Farmers Livestock

we ARE PROUD OF OUR history, credibility and knowledge HISTORY DATING BACK MORE THAN

130 years



WE OFFER A NATIONAL ADVERTISING PLATFORM CALLED MYLIVESTOCK,

with over 8000 registered users



WE EMPLOY OVER

100 staff

MEMBER OF THE NZ STOCK AND STATION AGENTS ASSOCIATION

NAIT ACCREDITED ENTITY & INFORMATION PROVIDER

we provide nationwide agent reach



OPERATING IN 15 Saleyards

THROUGHOUT NEW ZEALAND (AND GROWING)

Services we offer

We offer innovative and relevant support, ensuring you get the best support possible for all your livestock and related requirements:

- Administration support invoicing, credit notes, direct debiting, comprehensive sale and purchase contracts, and credit bank accounts
- Assured livestock finance options
- Livestock valuations
- Ever popular Bull Plan/Lamb Plan
- Experts in all areas of livestock
- Farmer's Meat Exports for bobby calves
- Grazing arrangements
- Leading MyLiveStock.co.nz website

- Livestreaming from specific saleyards
- MINDA support
- NAIT transfers and support
- Nationwide network of agents
- On farm auctions Livestock and Machinery
- Professional and robust Forward Contracts
- Prominent MyLiveStock app
- Saleyard coordination
- Stud stock Sales and Purchases
- Thorough professional advice and guidance
- Up to date market trends and reports.



Our technology landscape

We are leading the way with digital livestock exposure through MyLiveStock – a website and app providing clients with a platform with direct access to trade online, and real time online auction participation. Our technology platform continues to evolve.

MyLiveStock is New Zealand's credible multi-agency livestock network and is supported by a growing agent network.

Originally established over 20 years ago, MyLiveStock has developed a platform providing farmers with direct access to list and buy, or just browse livestock online where you wish, with the support of an experienced livestock agent. Our agents also provide after sales support. MyLiveStock offer a comprehensive website and App that you can tailor to your individual needs.



MyLiveStock is New Zealand's credible and evolving livestock network.

MyLiveStock offers you:

- Trusted and experienced NZ Farmers Livestock agents for peace of mind
- Contractual support
- No fees or charges for advertising your stock online
- A nationwide network of MyLiveStock users, and NZ Farmers Livestock's on site, digital and online auctions ensure clients get greater exposure for their stock and a larger buying bench
- Complete confidence you will be paid for stock sold.

MyLiveStock Website:

- As a MyLiveStock user, you'll have the commitment of more than 100 dedicated staff to guide you and your business, and the reassurance you're dealing with a company who will work with you to achieve what's best for you
- View livestreaming and online auctioning of livestock sales directly from saleyards and farms in various locations across the country
- Access to nationwide livestock listings with direct links to enquire, ask questions, make offers and request a full quote
- Second to none detail on all livestock listings
- Valuable current market price information and up to date market reports
- Access our useful document suite for applications, contracts and registration forms
- Detailed PDF and video instructions how to use the MyLiveStock app to its full potential.

MyLiveStock App

It's even easier for you to keep up to date and make the most of online livestock marketing and industry expertise, right from your mobile device. If you're interested in buying or selling livestock fast, then you need to download the MyLiveStock App today.

The app also supports online auction participation wherever you have coverage.

Search "mylivestock" - available from your Google Play or Apple Store.



The MyLiveStock app provides:

- Direct access to nationwide livestock listings
- Easy online auction viewing and bidding
- Personalised experience in creating a shortlist and 'favourite' listings of interest
- Improved and efficient search functionality
- Direct access to livestock agent expertise
- Ability to list your own stock and/or requirements
- Clear stock details and high quality image display
- Direct links to enquire, ask questions, make offers and request a full quote
- Visit mylivestock.co.nz/app for more information and download our 'how to guide' to get you started.

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Auctioneering,

Contracts &

Finance

Auctioneering

We have a dedicated team of excellent auctioneering professionals. The level of professionalism and skill offered by our auctioneers cannot be challenged.

We strive to ensure our auctioneers are at the top of their game, and operate within the regulations. We are also committed to building up our auctioneering teams.

Contracts

NZ Farmers Livestock already has a significant share and specialist knowledge of nationwide contracts. To name one, our Dairy Forward Contract protects you as a vendor and purchaser throughout the whole deal and beyond, and is constantly reviewed and updated to keep up with the changing dairying environment.

We also have lamb, weaner bull contracts and a specialised grazing contract available.

Finance

NZ Farmers Livestock Finance has a facility available for seasonal livestock finance. Finance flexibility is a necessity when farming - you know that - we know that. NZ Farmers Livestock Finance can assist you should livestock finance be required. We also provide broader financing options.

We offer

- Fast Acceptance
- Easy to use
- Comprehensive agreement

NZ Farmers Livestock Ltd has short to medium term livestock finance available, and can refer you to longer term finance options. NZFL can arrange funding for all your livestock needs, whether financing calves, cows, bulls, sheep or any other stock. Our ever increasingly popular "Bull Plan" and "Lamb Plan" options are tailor made for farmers to purchase their bulls/lambs when cash is limited and repay when the bulls are sold or lambs finished. It is simple to use. Talk to us about the best available option for you today. Terms and Conditions Apply.



Simon Williams Financial Services Manager

P - (07) 889 1673 **M**- 027 491 2173



We know flexibility is a necessity when it comes to farming.

Want to get started?

We'd love to hear from you. Visit us at mylivestock.co.nz, call us directly on 0800 695 483 or contact us at one of our NZFLL Regional Offices

Northland - 07 889 1671 Waikato - 07 889 1671 King Country - 06 765 6197 Taranaki - 06 765 6197 Manawatu - 06 324 8135 South Island - 03 615 5147 Download the MyLiveStock app, aim your smart phone camera at the QR code for a link to download. Then register with us.



We'll put you in touch with one of our livestock specialists who can best service your needs.

Request an application pack and make yourself familiar with all our services featured in this document.

We look forward to working with you. As we say, working with farmers, for farmers.



NZ Farmers Livestock L td Head Office (06 765 6199)

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